

No: 16/2021/DGW-TGD

HCMC, July 20<sup>th</sup>, 2021

Regarding: Result Explanation for  
the Consolidated Financial  
Statements Quarter II 2021

**To:**

- **The State Securities Commission**
- **Ho Chi Minh Stock Exchange**

According to our Business Performance Quarter II/2021 of the Consolidated financial statements dated July 20<sup>th</sup>, 2021, the Company would like to clarify the changes as below:

Indicators	Quarter II/ 2021 (VND)	Quarter II/2020 (VND)	Up/Down (%)
Net revenue	4,217,540,634,983	2,581,976,203,261	+63%
Profit after tax	116,447,079,766	48,445,215,426	+140%

Reasons:

In 2Q21, total revenue reached VND 4,218 billion, soaring 63% year on year and profit after tax reached VND 116 billion, up 140% year on year. This growth came entirely from core businesses:

- **Laptops and tablets:** In 2Q20, the outbreak of the Covid-19 epidemic led to an outstanding growth and created a high comparative base for 2021. However, this segment revenue in 2Q21 still recorded a growth of 23% YoY, reached VND 1,330 billion, thanks to the growth of all current brands and the contribution of 2 new brands, Apple and Huawei.
- **Mobile phones:** achieved an impressive growth of 87%, reached VND 2,146 billion thanks to the continuous increase of Xiaomi's market share and the revenue contribution from the Iphone series.
- **Office Equipment:** revenue reached VND 663 billion, recording an impressive growth of 122% YoY thanks to the diversification of IoT products from Xiaomi, Huawei and Apple to accommodate many customer segments. Revenue from these products is increasing and becoming the main growth driver of Office Equipment in the future.
- **Consumer Goods:** Although health care products are strongly affected by social distancing measures, consumer goods products for daily life such as washing liquid, softener, toothpaste, dishwashing liquid, etc. still recorded a positive sign, this segment revenue reached VND 79 billion, up 34% YoY.



Thus, net revenue in 6M21 reached VND 9,225bn (+88% YoY) and profit after tax reached VND 223bn (+139% YoY), equivalent to completing 61% and 74% of the year plan in terms of revenue and profit after tax.

Sincerely,

**DIGIWORLD CORPORATION**  
General Director



**Doan Hong Viet**

